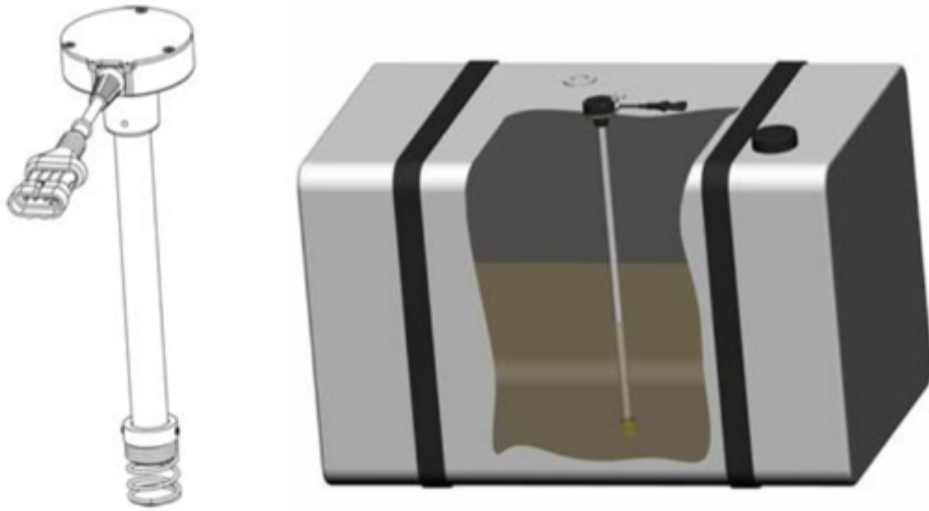
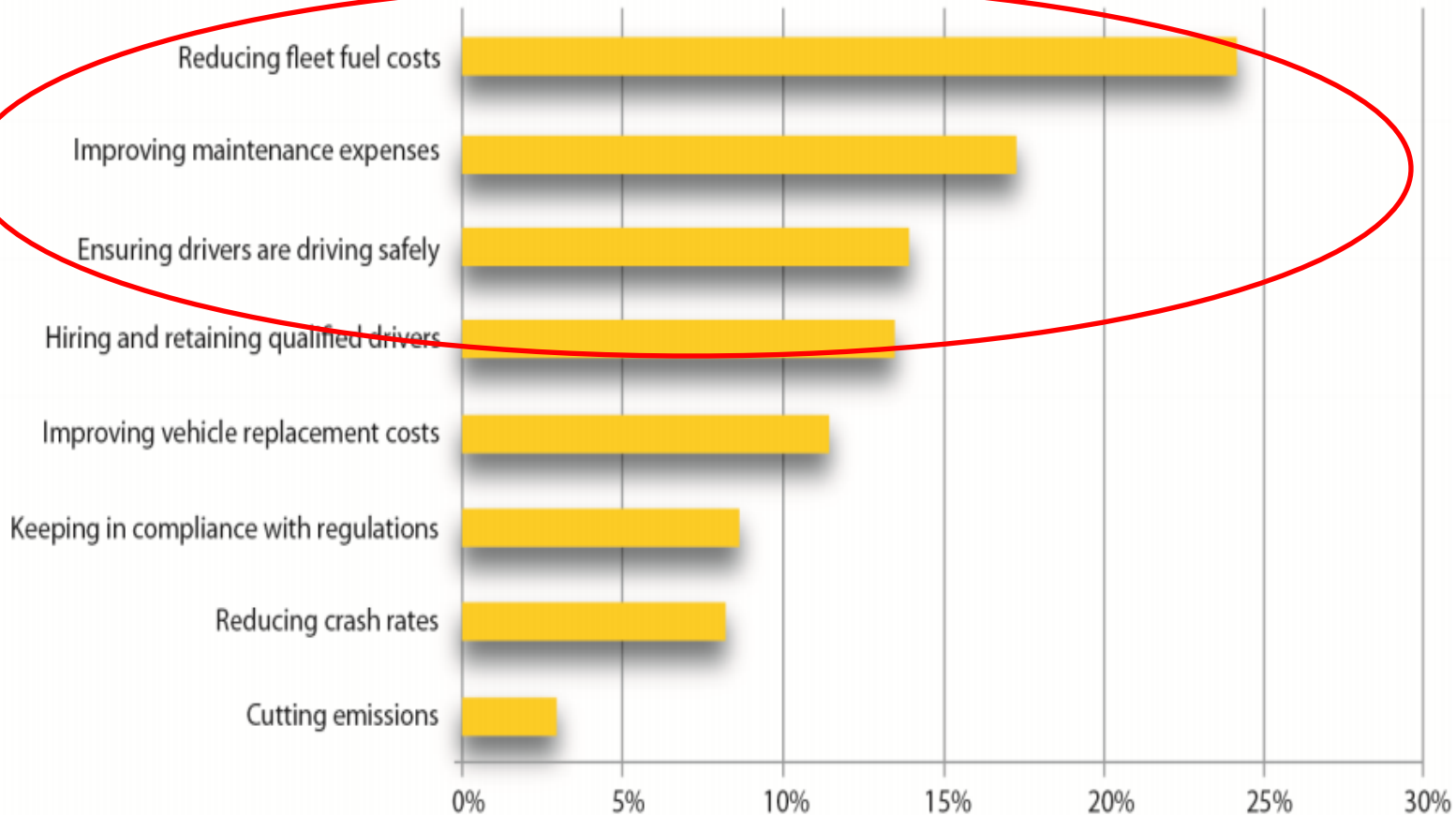


# Yatis Fuel Solutions



# Most important challenges for fleet owners



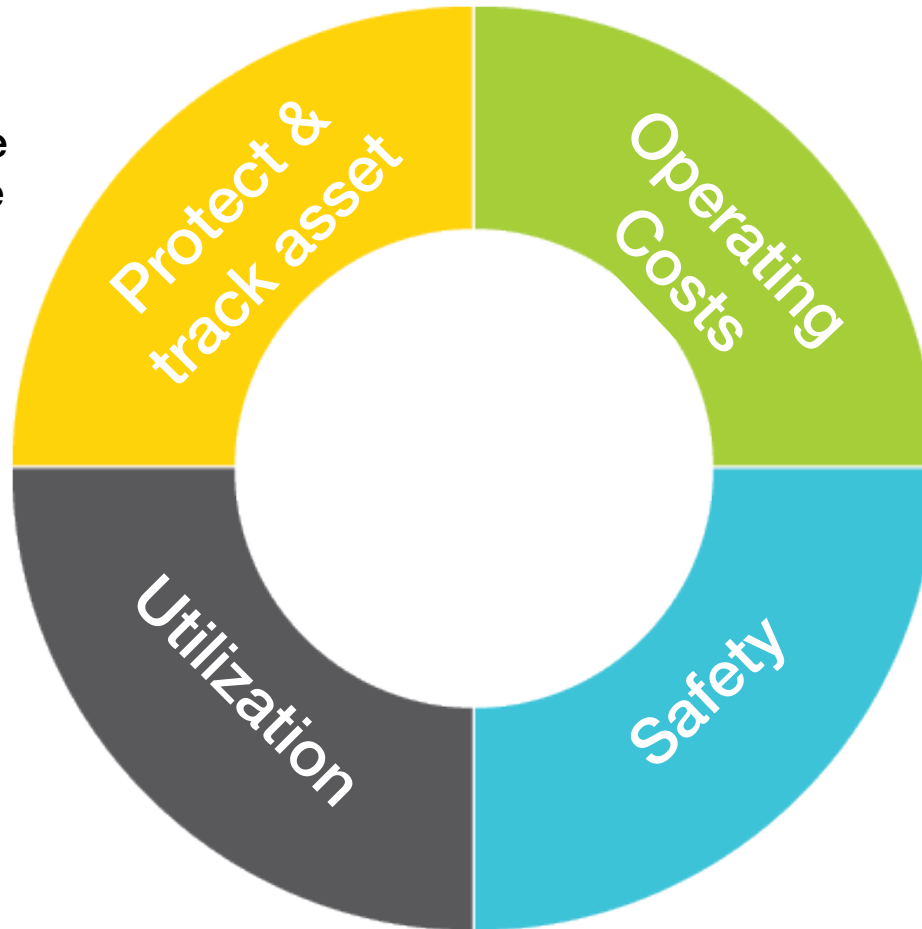
# Benefits of some of our solutions



- Savings of up-to 15-18% in fuel costs
- Reduce maintenance costs by having a pulse on the engine health of your vehicle (OBD based)
- Reduce accidents and small instances by 50%
- Know instantaneously if your vehicle has been in an accident
- Have state of the art panic alert system
- Monitor temperature, fuel pilferage, tire pressure sensors etc.
- Get accurate mileage and fuel consumption statistics etc. (OBD or Fuel sensor based )

***‘Positive ROI within 4 months of operations’***

# Our Scope



**Always know where the asset is and immobilize it if needed**

**Asset tracking through RFID technologies**

**Increase asset utilization through tracking**

**Allow for advanced JIT inventory management through accurate ETA predictions**

**Reduce vehicle maintenance costs**

**Increase fuel economy**

**Reduce the number of accidents in the field**

**Improve quality of drivers**

# Solutions



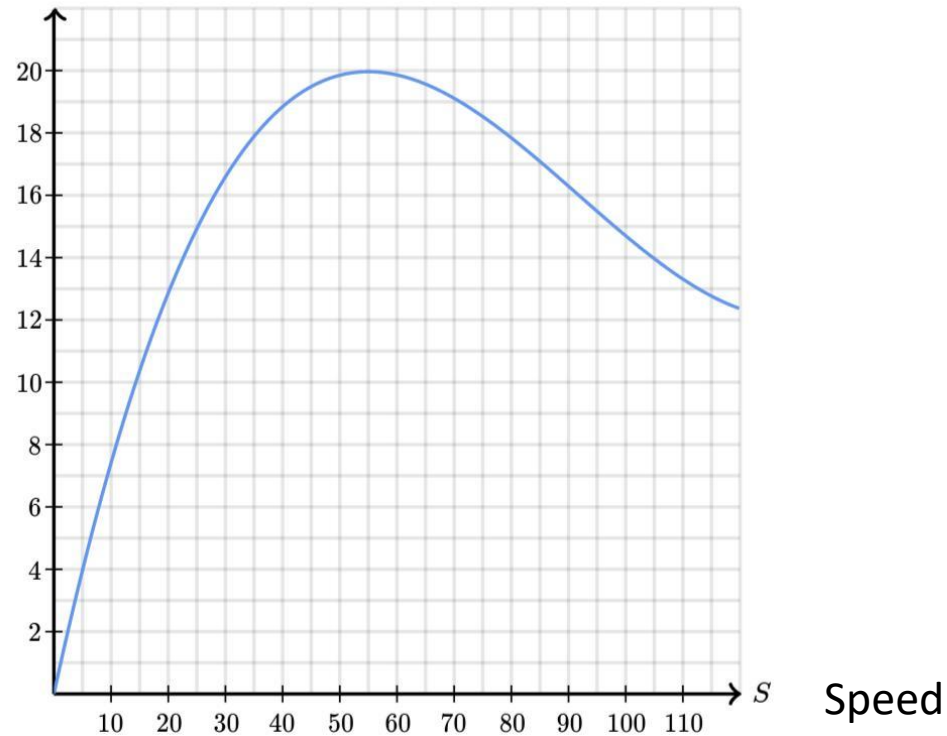
- Increase efficiency: Better driving can save ~15% of your costs
- Reduce Theft of fuel by having an idea of exact amount filled or stolen. Accurate to 0.5-1%

Use an OBD or advanced sensor to detect fuel usage. Accurate daily usage information available



# Fuel efficiency graph

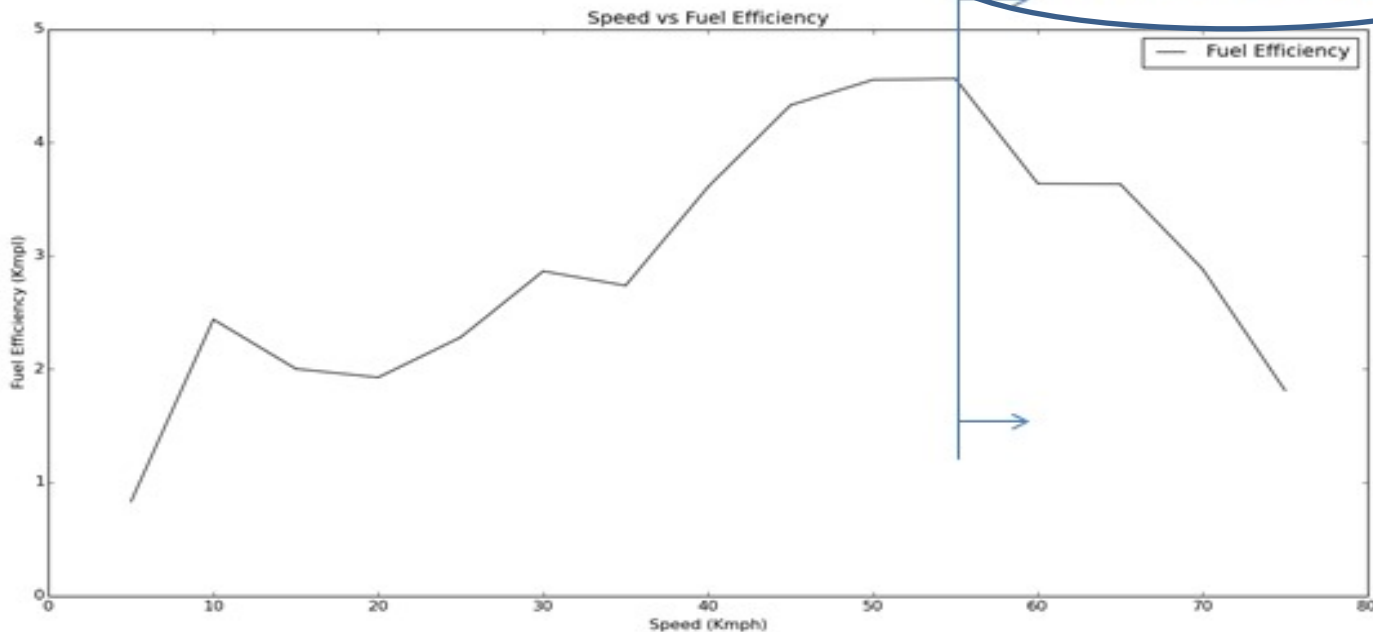
Consumption (Km/L)



# Fuel Efficiency Graph

Efficiency

39% of the driving time



Speed

39% of the driving time is in areas where fuel efficiency is poor.

How to address problem:

- Coach drivers
- Use In-vehicle feedback devices

# Influencing fuel consumption is a multi variable problem



Driver Related  
Can be influenced by driver

Trip Related  
Dependent on trip logistics;  
can't be influenced by driver

Vehicle Related  
Constant during a trip

Other  
Weather during a trip

RPM, Idling, Braking,  
Acceleration, Cornering

Trip Distance, Load,  
Traffic, Quality of road,  
Tire pressure,  
Maintenance situation

Vehicle configuration  
Motor Configuration

Ambient Temperature  
Ambient Wind Speed

~10-30%

~50-70%

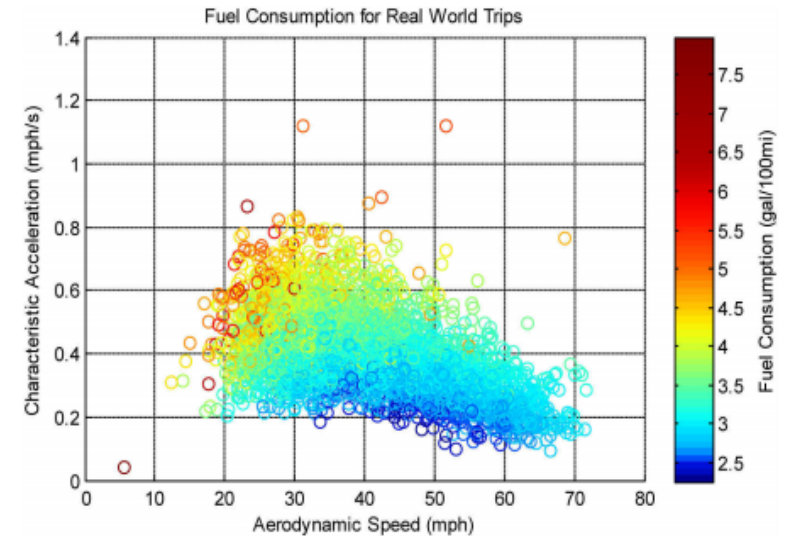
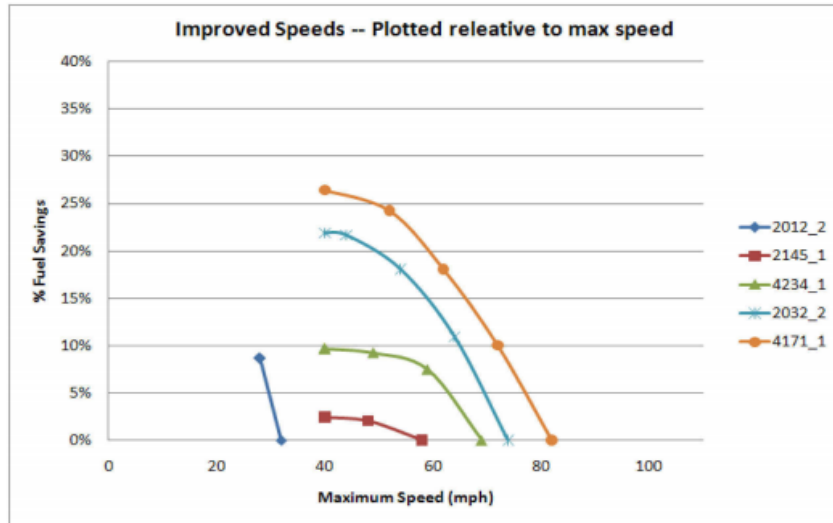
Variation in  
Fuel  
consumption



# Speed & acceleration fuel consequences



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- Reducing speed from 110Kmph to 55Kmph gives you 28% savings
- Reducing speed from 90Kmph to 55Kmph give you 23% savings
- Added savings from reducing acceleration and braking events

# Actions

- Reduce Speed
- Reduce Idling
- Reduce Harsh Driving Events
- Reduce theft

# Improvement in fuel consumption by coaching drivers and incentivizing drivers



You can save upto 3L/100Km

Estimated Effect of coaching (L/100KM)			
Country	Min	Mean	Max
Sweden	3.32	6.82	14.58
Denmark	2.11	4.87	9.59
Italy	2.18	3.58	7.26
UK	2.16	3.44	4.86
France	1.46	2.84	7.08
Netherlands	1.63	2.81	4.13
Poland	1.31	2.4	4.19



# Fuel Improvement Dashboard

Speeding

Idling

Harsh Driving  
Events

Average & Refuel  
and Theft Value

Date	Vehicle ID	KMs	Current Fuel (L)	Fuel filled (L)	Fuel Theft (L)	Average (Km/L)	Speeding minutes	Idling Minutes	Harsh Driving Events	Driving Score	Ranking
30-06-2021	KA01MG9510	210	213	0	0	3.56	73	19	5	2.79	

Speeding: Number of total minutes of speeding in day

Idling: Number of total minutes of idling in a day

Harsh Driving: Number of RA/RD and HC events

## Action

**Reduce Speeding**

**Reduce Idling**

**Reduce Harsh Driving Events**

# Driver improvement system



## 5 categories:

- Acceleration
- Braking
- Lane Handling
- Cornering
- Speeding



Real Time Monitoring & Feedback of Driver Behavior

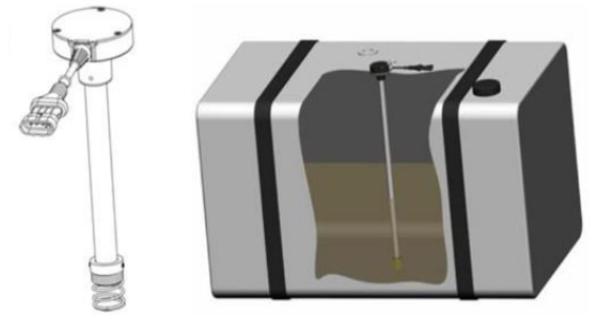
Post Drive Analysis of Driver(s)

Advice/Feedback/Train

Reward or take further action in case of non-compliance

# Methods

- Use an accurate capacitive fuel sensor
- Accuracy upto 0.5% of tank
- Sensitivity high
- Temperature compensated
- Pro's:
  - Most accurate way of measuring consumption/theft/refuelling
  - Suited for large vehicles
- Cons: Installation is hard including calibration



# Reduce Theft



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- Get alerts when fuel is filled (by litre) and when thefts happen

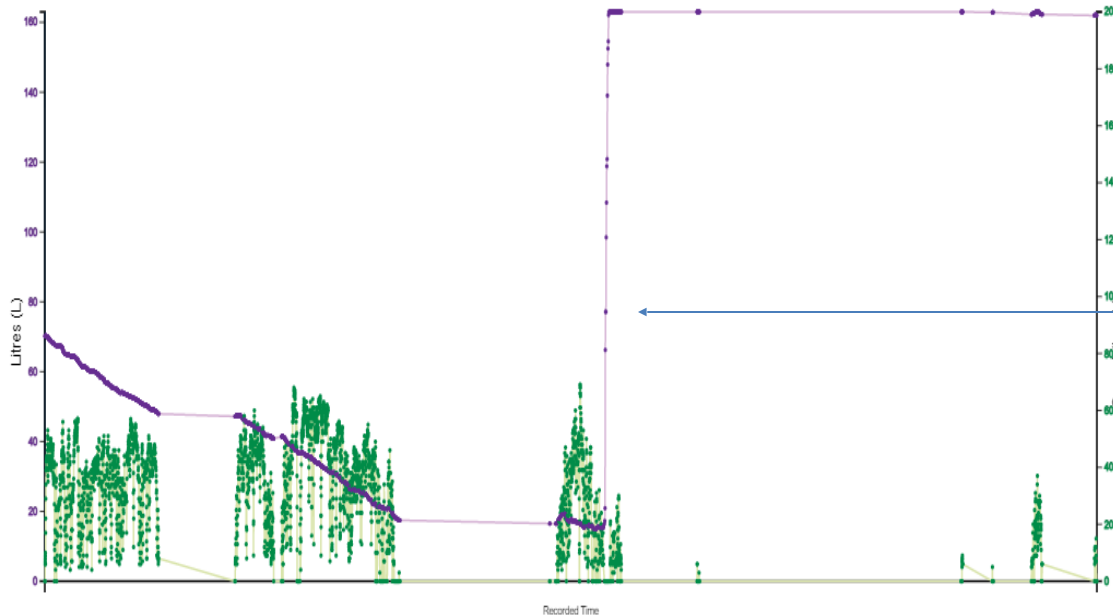
(Alerts are filled)

Date and time of alert

Exact volume amount

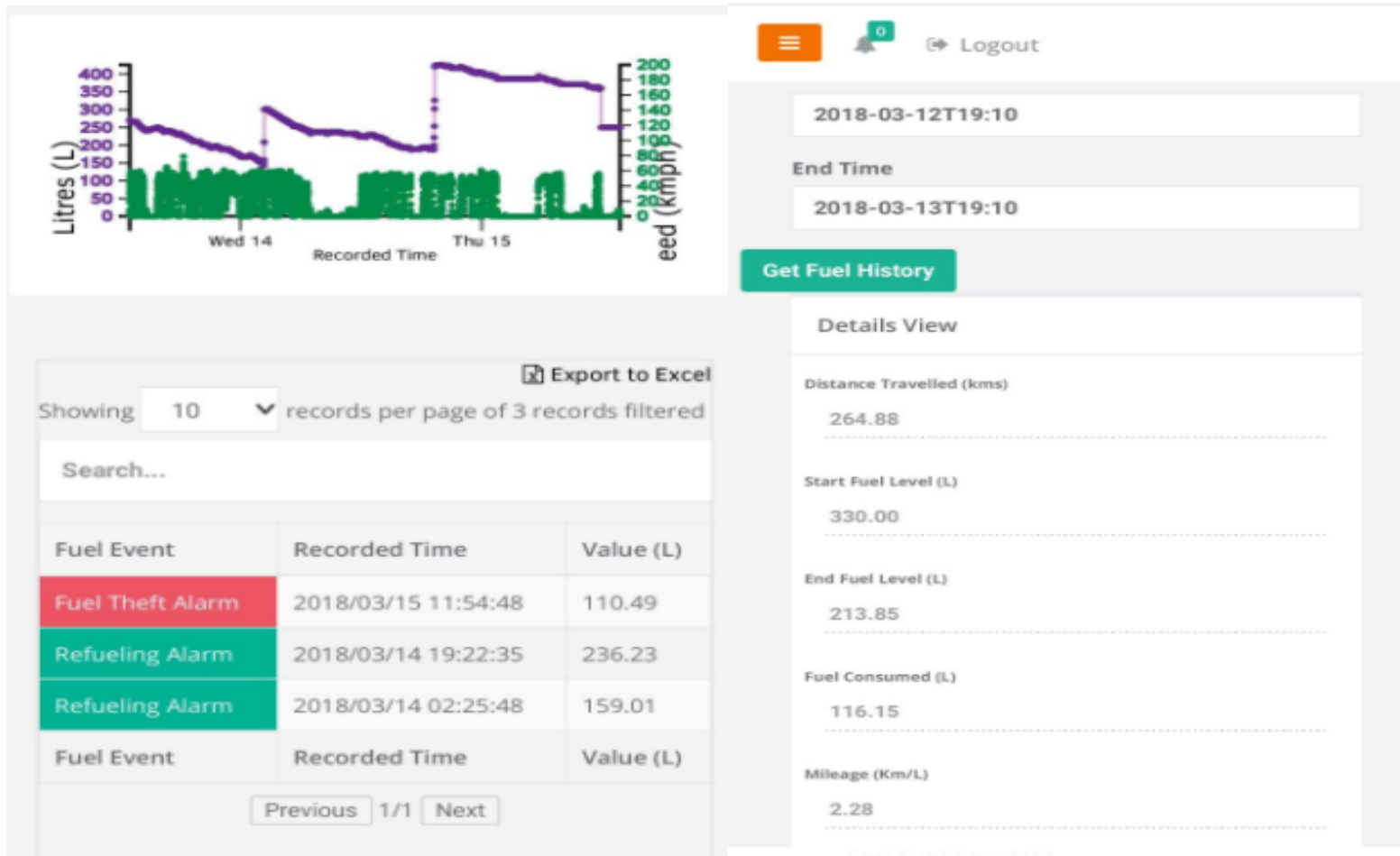
Fuel Event	Recorded Time	Value (L)
Refueling Alarm	2021/06/21 13:07:34	147.7
Fuel Event	Recorded Time	Value (L)

Previous 1/1 Next



Refuelling event

# Some Screen Shots





# Method 2

- Use OBD
- Pro's
  - Easy to install
  - Gives data from the ECU
  - You get fuel and other engine codes
- Cons:
  - Accuracy is 2-3% plus for consumption
  - You do not get fuel level data in some vehicles i.e. accurate refuel and theft events cannot be detected

